

Job Title	Company Name	Country
Director, Business Development Western Europe & Canada	AbbVie Deutschland GmbH & Co. KG	Germany
Head of Licensing Department	Abiogen Pharma SpA	Italy
Head of Licensing in Italy, Spain, Portugal, Greece & Turkey	Acraf S.p.A.	Italy
Head of Licensing In Pharmaceutical Division	Acraf S.p.A.	Italy
Director - Portfolio	Actavis UK Ltd	UK
Business Development Manager	Adamed Labs (Spain)	Spain
Head of Licensing & Product Management, Pharma	Aenova Group	Germany
Managing Director	Alkaloidpharm SA	Switzerland
Country Manager Germany	Alliance Pharmaceuticals Limited	UK
Country Manager France	Alliance Pharmaceuticals Limited	UK
Business Development Manager	Alliance Pharmaceuticals Limited	UK
Business Development Director	Alliance Pharmaceuticals Limited	UK
Senior Head Corporate Development	Almirall S.A.	Spain
CEO	Alsevia Pharma	France
Chief Strategy Officer	Amdipharm Mercury Ltd	UK
Head of Business Development and Licensing	Amdipharm Mercury Ltd	UK
Senior Acquisitions Manager	Amdipharm Mercury Ltd	UK
Managing Director	Apogepha Arzneimittel GmbH	Germany
Director Business Division International	Apogepha Arzneimittel GmbH	Germany
Licensing Director - Pharmaceutical Technologies	Aptalis Pharma	Italy
General Manager	Archimedes Pharma	UK
Managing Director	Aspire Pharma Ltd	UK
Strategic Business Development Director	Atnahs UK Holdings Limited	UK
Managing Partner	Bannert Manlik Consultants GmbH	Germany
Head of BD&L RM Europe/Other Countries	Bayer Pharma AG	Germany
VP BD&L Negotiations	Bayer Pharma AG	Germany
Manager BD&L RM Europe/Other Countries	Bayer Pharma AG	Germany
Head of BD&L	Bayer Vital GmbH	Germany
Business Development Manager	Berlin-Chemie AG	Germany
Business Development Manager	Berlin-Chemie AG	Germany
Business Development Manager	Besins Healthcare (UK) Ltd	UK
VP, Business Development	Biocodex	France
General Manager	Bioprojet Pharma	France
	Boehringer Ingelheim Pharma GmbH & Co. KG	Germany
Director Corporate Affairs	Chiesi GmbH	Germany
General Manager, International Operations	China Medical System Holdings	UK
CEO	Contrad Swiss SA	Switzerland
Managing Director	Creo Pharma Ltd	UK
	Csendes Consulting	Switzerland
Director of Business Development	Desitin Arzneimittel GmbH	Germany
Business Development Manager	Desma Healthcare	Switzerland
Group Director of Generic Business Development	Dexcel Pharma	Israel
Manager Corporate Development	Dr Kade Pharma	Germany
Vice President Corporate Development & Export	Dr Kade Pharma	Germany
	Dr M. Newzella GmbH	Germany

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Managing Director	Egamid Ltd	UK
Licensing Coordination - BDL	Esteve	Spain
Senior Licensing Manager	Esteve	Spain
Head of Portfolio Development	EVER Neuro Pharma GmbH	Austria
General Manager	Faes Farma, S.A.	Spain
CEO	Fair-Med Healthcare AG	Switzerland
Partner	Fasken Martineau LLP	UK
Associate Solicitor	Fasken Martineau LLP	UK
Partner	Fasken Martineau LLP	UK
Business Development Manager	Fine Foods & Pharmaceuticals NTM SpA	Italy
Commercial Director	Fine Foods & Pharmaceuticals NTM SpA	Italy
International Sales Manager	Geistlich Pharma	Switzerland
Head of Business Development	Genericon Pharma GmbH	Austria
Senior Vice President & Head of Europe	Glenmark Pharmaceuticals Ltd	UK
Head of Business Development	Grynumber Health	Austria
CEO	Hameln Pharma Plus GmbH	Germany
Manager Licensing In	Helsinn Healthcare SA	Switzerland
Manager Sales & Business Development	Hermes Arzneimittel GmbH	Germany
Vice President	Hetero Europe S.L.	Spain
Managing Partner	Hyperion Corporate Development Ltd	UK
Managing Director	IMI Consulting GmbH	Germany
Managing Director	Insuline Medical	Germany
Chief Operating Officer	Intrapharm Laboratories Ltd	UK
New Business Development Manager	Janssen	Spain
Ass. Director New Business Development	Janssen	The Netherlands
Vice President, Business Development	Janssen Pharmaceutica NV	Belgium
Director, New Business Development EMEA	Janssen-Cilag s.r.o.	Czech Republic
Director	Koi Consulting Partners	UK
Director, Business Development	Kyorin Europe	Germany
Managing Director	Kyorin Europe	Germany
Business Development Manager	Laboratorios Rubió, S.A.	Spain
Head of Business Development Europe	LTS Lohmann Therapie-Systeme AG	Germany
SVP Corporate Development Europe, Country Manager Switzerland	Lupin Atlantis Holdings SA	Switzerland
Director International Portfolio Management	medac GmbH	Germany
Head of Strategic Procurement	medac GmbH	Germany
Managing Director	Medinova AG	Switzerland
CEO	Medius Associates	UK
Associate Director, Business Development	Merck Canada, Inc	Canada
Director Business Development	Merck Canada, Inc	Canada
Director Commercial Business Development E/L & Global LCM	Merck KGaA	Germany
Principal Consultant	Mike Parnell Associates	UK
Senior Vice President / Head of Business Development	MorphoSys AG	Germany
Head of Business Development	Napp Pharmaceutical Holdings Ltd	UK
General Manager	Nordic Pharma Ltd	UK
General Manager	Nordic Pharma, s.r.o.	UK

Director Corporate Development	Norgine	UK
VP, Corporate & Business Development	Norgine	UK
Managing Director	Onkovis Gmbh	Germany
President	Partners in Pharma LLC	USA
Managing Director	Pharmacloud Ltd	UK
Managing Director	Pharma-Labor Yvonne Proppert GmbH	Germany
Vice President BD&L	Pharmamar GmbH	Germany
EVP, Head of Corporate Business Development, Acquisitions & Market Intelligence	Pi�rre Fabre Medicament	France
Managing Director	PMC Pharma Management Consultants GmbH	Switzerland
Director	Present Value	UK
Business Development Consultant	Proveca	UK
Managing Director	Quisisana Pharma Deutschland GmbH	Germany
Director Business Development	Riemser Pharma GmbH	Germany
Business Development Director	Rivopharma SA	Switzerland
Licensing & Business Development Manager	Rottapharm SpA	Italy
Sales & Marketing Director	SAJA Pharmaceutical Company Limited	Saudi Arabia
Business Development Manager	SAJA Pharmaceutical Company Limited	Saudi Arabia
Business Development, Senior Director	Sanofi	France
Senior Manager Business Development	Sanofi Deutschland GmbH	Germany
Director Business Development	Sanova Pharma	Austria
General Manager	S�r�lys Pharma	Monaco
Business Development Manager	Sigma-Tau S.p.A.	Italy
Sales BD, Supply Chain & PM	SkyePharma AG	Switzerland
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Business Development / Licensing Manager Europe	Springer	The Netherlands
Strategy & Transactions Director	Stragen Pharma	Switzerland
Head of Business Development	Substipharm	France
Business Development Manager	Suir Pharma	Ireland
Director Business Development Nordic	Takeda Pharm A/S	Denmark
Project Coordinator	Takeda Pharmaceuticals	Switzerland
Attorney in Fact	Teofarma S.r.L.	Italy
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UK Business Development & Licensing - Brands	Teva UK Ltd	UK
	TH Consulting	Germany
Senior Business Development Manager	The Institute of Cancer Research	UK
BDL Manager	Tillotts Pharma AG	Switzerland
Chief Business Development Officer	Tillotts Pharma AG	Switzerland
Managing Director	U&F GmbH	Switzerland
Business Development Manager, Eastern Europe	Unither Pharmaceuticals	France
Strategic Business Development Director	Urgo Healthcare	France
Head of Commercial Development Europe	Vifor Pharma Ltd	Switzerland
Director	W Life Sciences	Switzerland
Business Development	Welding GmbH & Co. KG	Germany
CEO	Wiborg ApS	Denmark